POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

A8720-1

| AGRICULTURAL | MAY 1990 | MAY 1989 | JUL-MAY 1989/90 | JUL-MAY 1988/89 |
|---|---|---|---|---|
| AL Alabama | 7,099 | 5,353 | 78,319 | 67,007 |
| AK Alaska | 61 | 63 | 1,434 | 1,248 |
| AZ Arizona | 324 | 142 | 3,558 | 2,455 |
| AR Arkansas | 6,831 | 12,479 | 49,580 | 57,858 |
| CA California | 8,315 | 7,618 | 77,541 | 72,096 |
| CO Colorado | 1,665 | 1,244 | 12,103 | 9,408 |
| CT Connecticut | 231 | 82 | 2,251 | 6,610 |
| DE Delaware | 5,972 | 784 | 27,093 | 12,792 |
| FL Florida | 9,612 | 17,466 | 144,130 | 136,348 |
| GA Georgia | 6,808 | 8,282 | 132,418 | 120,980 |
| HI Hawaii | 46 | 96 | 8,701 | 8,744 |
| ID Idaho | 2,966 | 3,257 | 29,860 | 24,032 |
| IL Illinois | 24,739 | 43,185 | 595,707 | 527,098 |
| IN Indiana | 33,978 | 35,657 | 357,959 | 301,375 |
| IA Iowa | 22,838 | 17,680 | 493,058 | 457,033 |
| KS Kansas | 2,029 | 3,203 | 48,596 | 48,443 |
| KY Kentucky | 9,503 | 14,140 | 109,962 | 117,893 |
| LA Louisiana | 9,022 | 3,610 | 148,148 | 163,071 |
| ME Maine | 1,468 | 1,040 | 6,079 | 5,816 |
| MD Maryland | 4,056 | 2,699 | 28,673 | 30,868 |
| MA Massachusetts | 615 | 487 | 2,521 | 2,624 |
| MI Michigan | 42,438 | 58,943 | 189,772 | 195,988 |
| MN Minnesota | 41,503 | 49,295 | 361,474 | 321,947 |
| MS Mississippi | 2,718 | 2,412 | 35,378 | 34,774 |
| MO Missouri | 6,432 | 13,100 | 284,317 | 263,737 |
| MT Montana | 1,300 | 2,253 | 13,671 | 11,304 |
| NE Nebraska | 3,902 | 3,878 | 36,482 | 34,023 |
| NV Nevada | 5 | 0 | 798 | 78 |
| NH New Hampshire | 244 | 223 | 731 | 534 |
| NJ New Jersey | 772 | 957 | 5,666 | 5,462 |
| NM New Mexico | 582 | 1,435 | 4,249 | 20,149 |
| NY New York | 14,488 | 14,560 | 47,106 | 49,836 |
| NC North Carolina | 4,534 | 4,893 | 82,599 | 86,612 |
| ND North Dakota | 6,223 | 9,169 | 26,533 | 23,978 |
| OH Ohio | 51,989 | 37,980 | 422,067 | 364,966 |
| OK Oklahoma | 3,349 | 3,757 | 21,155 | 25,042 |
| OR Oregon | 1,869 | 1,945 | 31,804 | 26,989 |
| PA Pennsylvania | 9,463 | 9,066 | 58,322 | 54,475 |
| RI Rhode Island | 253 | 119 | 2,196 | 2,524 |
| SC South Carolina | 3,294 | 2,413 | 76,769 | 70,952 |
| SD South Dakota | 4,550 | 3,927 | 20,092 | 16,332 |
| TN Tennessee | 11,371 | 13,913 | 97,875 | 94,634 |
| TX Texas | 21,634 | 12,735 | 137,300 | 136,585 |
| UT Utah | 873 | 831 | 17,747 | 8,552 |
| VT Vermont | 2,145 | 964 | 5,044 | 2,249 |
| VA Virginia | 2,395 | 3,247 | 80,421 | 79,028 |
| WA Washington | 2,787 | 4,176 | 48,783 | 43,327 |
| WV West Virginia | 263 | 9,215 | 1,955 | 10,617 |
| WI Wisconsin | 47,093 | 39,350 | 260,130 | 268,827 |
| WY Wyoming | 287 | 111 | 2,805 | 1,934 |
| TOTAL U.S.: | 446,934 | 483,434 | 4,730,932 | 4,429,254 |
| CANADA | | | | |
| AB Alberta | 19,126 | 16,497 | 38,452 | 34,550 |
| BC Brit. Columbia | 2,297 | 1,281 | 8,164 | 8,694 |
| MB Manitoba | 6,763 | 8,740 | 24,114 | 23,877 |
| NB New Brunswick | 4,385 | 3,792 | 11,932 | 13,540 |
| NF Newfoundland | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 1,604 | 1,961 | 5,748 | 6,146 |
| ON Ontario | 54,795 | 45,619 | 174,977 | 155,364 |
| PE Pr.Edward Isle | 5,112 | 5,043 | 10,150 | 11,272 |
| PQ Quebec | 43,095 | 26,209 | 93,359 | 95,343 |
| SK Saskatchewan | 5,727 | 5,023 | 36,082 | 12,332 |
| TOTAL CAN: | 142,904 | 114,165 | 402,978 | 361,118 |
| EXPORT SALES: | 344,325 | 437,072 | 3,078,164 | 3,783,439 |
| **TOTAL AG SALES** | 934,163 | 1,034,671 | 8,212,074 | 8,573,811 |
| Non-Ag U.S. | 40,639 | 37,896 | 428,413 | 409,625 |
| Canada | 1,029 | 1,215 | 15,731 | 21,178 |
| Exports | 35,959 | 12,875 | 146,592 | 115,706 |
| **TOTAL NON-AG SALES** | 77,627 | 51,986 | 590,736 | 546,509 |
| **GRAND TOTAL** | **1,011,790** | **1,086,657** | **8,802,810** | **9,120,320** |

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons $K_2O$)

MAY 1990

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 800 | 2,016 | 3,684 | 265 | 334 | 7,099 |
| AK Alaska | 0 | 61 | 0 | 0 | 0 | 61 |
| AZ Arizona | 87 | 0 | 123 | 0 | 114 | 324 |
| AR Arkansas | 189 | 988 | 4,512 | 1,134 | 8 | 6,831 |
| CA California | 3,611 | 445 | 2,267 | 353 | 1,639 | 8,315 |
| CO Colorado | 423 | 0 | 813 | 323 | 106 | 1,665 |
| CT Connecticut | 0 | 0 | 231 | 0 | 0 | 231 |
| DE Delaware | 0 | 5,388 | 435 | 62 | 87 | 5,972 |
| FL Florida | 1,627 | 1,640 | 398 | 2,331 | 3,616 | 9,612 |
| GA Georgia | 1,892 | 1,765 | 1,780 | 435 | 936 | 6,808 |
| HI Hawaii | 0 | 0 | 32 | 0 | 14 | 46 |
| ID Idaho | 479 | 125 | 2,053 | 56 | 253 | 2,966 |
| IL Illinois | 806 | 18,918 | 1,013 | 3,767 | 235 | 24,739 |
| IN Indiana | 712 | 24,337 | 4,278 | 4,465 | 186 | 33,978 |
| IA Iowa | 124 | 14,698 | 2,894 | 5,109 | 13 | 22,838 |
| KS Kansas | 173 | 129 | 1,150 | 492 | 85 | 2,029 |
| KY Kentucky | 0 | 7,370 | 185 | 0 | 1,948 | 9,503 |
| LA Louisiana | 331 | 142 | 7,915 | 620 | 14 | 9,022 |
| ME Maine | 0 | 0 | 1,463 | 0 | 5 | 1,468 |
| MD Maryland | 0 | 0 | 3,117 | 909 | 30 | 4,056 |
| MA Massachusetts | 0 | 124 | 300 | 63 | 128 | 615 |
| MI Michigan | 0 | 26,791 | 14,855 | 272 | 520 | 42,438 |
| MN Minnesota | 15 | 17,395 | 21,739 | 1,400 | 954 | 41,503 |
| MS Mississippi | 0 | 60 | 2,600 | 15 | 43 | 2,718 |
| MO Missouri | 1,035 | 1,528 | 2,978 | 819 | 72 | 6,432 |
| MT Montana | 0 | 243 | 1,057 | 0 | 0 | 1,300 |
| NE Nebraska | 265 | 473 | 1,261 | 1,277 | 626 | 3,902 |
| NV Nevada | 0 | 0 | 0 | 0 | 5 | 5 |
| NH New Hampshire | 0 | 0 | 239 | 0 | 5 | 244 |
| NJ New Jersey | 0 | 63 | 494 | 215 | 0 | 772 |
| NM New Mexico | 278 | 0 | 136 | 0 | 168 | 582 |
| NY New York | 0 | 1,670 | 11,004 | 794 | 1,020 | 14,488 |
| NC North Carolina | 248 | 1,099 | 1,465 | 593 | 1,129 | 4,534 |
| ND North Dakota | 0 | 1,939 | 4,222 | 62 | 0 | 6,223 |
| OH Ohio | 5,637 | 31,306 | 12,506 | 1,527 | 1,013 | 51,989 |
| OK Oklahoma | 181 | 149 | 2,901 | 84 | 34 | 3,349 |
| OR Oregon | 91 | 362 | 1,085 | 239 | 92 | 1,869 |
| PA Pennsylvania | 913 | 360 | 6,695 | 961 | 534 | 9,463 |
| RI Rhode Island | 0 | 0 | 119 | 62 | 72 | 253 |
| SC South Carolina | 1,154 | 304 | 1,047 | 312 | 477 | 3,294 |
| SD South Dakota | 0 | 2,530 | 1,703 | 317 | 0 | 4,550 |
| TN Tennessee | 311 | 6,527 | 2,333 | 521 | 1,679 | 11,371 |
| TX Texas | 1,439 | 3,473 | 13,313 | 2,479 | 930 | 21,634 |
| UT Utah | 741 | 20 | 74 | 0 | 38 | 873 |
| VT Vermont | 0 | 0 | 1,989 | 30 | 126 | 2,145 |
| VA Virginia | 61 | 61 | 456 | 1,460 | 357 | 2,395 |
| WA Washington | 15 | 1,172 | 1,149 | 165 | 286 | 2,787 |
| WV West Virginia | 0 | 241 | 22 | 0 | 0 | 263 |
| WI Wisconsin | 851 | 32,761 | 11,526 | 1,213 | 742 | 47,093 |
| WY Wyoming | 102 | 0 | 174 | 0 | 11 | 287 |
| TOTAL U.S.: | 24,591 | 208,673 | 157,785 | 35,201 | 20,684 | 446,934 |
| CANADA | | | | | | |
| AB Alberta | 26 | 0 | 18,438 | 662 | 0 | 19,126 |
| BC Brit. Columbia | 668 | 0 | 1,505 | 0 | 124 | 2,297 |
| MB Manitoba | 0 | 1,270 | 4,849 | 644 | 0 | 6,763 |
| NB New Brunswick | 0 | 1,665 | 2,456 | 0 | 264 | 4,385 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 1,006 | 598 | 0 | 0 | 1,604 |
| ON Ontario | 15 | 27,974 | 25,154 | 236 | 1,416 | 54,795 |
| PE Pr.Edward Isle | 0 | 778 | 4,334 | 0 | 0 | 5,112 |
| PQ Quebec | 0 | 2,255 | 39,510 | 13 | 1,317 | 43,095 |
| SK Saskatchewan | 5,200 | 205 | 283 | 39 | 0 | 5,727 |
| TOTAL CAN: | 5,909 | 35,153 | 97,127 | 1,594 | 3,121 | 142,904 |
| *EXPORT SALES: | 274,190 | 6,324 | 45,158 | 4,093 | 14,560 | 344,325 |
| **TOTAL AG SALES** | 304,690 | 250,150 | 300,070 | 40,888 | 38,365 | 934,163 |
| NON-AG U.S. | 29,213 | - | - | 10,911 | 515 | 40,639 |
| Canada | 830 | - | - | 157 | 42 | 1,029 |
| *Exports | 701 | - | - | 35,208 | 50 | 35,959 |
| **TOTAL NON-AG SALES** | 30,744 | - | - | 46,276 | 607 | 77,627 |
| **GRAND TOTAL** | **335,434** | **250,150** | **300,070** | **87,164** | **38,972** | **1,011,790** |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS $K_2O$)**

**MAY 1990**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Argentina | 687 | 354 | 1,330 | 0 | 1,103 | 3,474 |
| Australia | 0 | 0 | 12,893 | 0 | 1,653 | 14,546 |
| Brazil | 0 | 0 | 3,208 | 0 | 0 | 3,208 |
| Chile | 1,331 | 0 | 0 | 0 | 729 | 2,060 |
| China | 77,659 | 0 | 0 | 0 | 6,242 | 83,901 |
| Colombia | 8,846 | 1,914 | 0 | 0 | 727 | 11,487 |
| Costa Rica | 1,907 | 0 | 0 | 0 | (969) | 938 |
| Denmark | 7,698 | 0 | 0 | 0 | 0 | 7,698 |
| Dom. Republic | 0 | 0 | 3,345 | 0 | 0 | 3,345 |
| Ecuador | 2,090 | 0 | 0 | 0 | 0 | 2,090 |
| El Salvador | 1,108 | 0 | 0 | 0 | 0 | 1,108 |
| Honduras | 948 | 952 | 0 | 0 | 0 | 1,900 |
| India | 31,355 | 0 | 0 | 0 | 0 | 31,355 |
| Japan | 26,243 | 3,104 | 1,841 | 4,093 | 3,778 | 39,059 |
| Korea | 34,326 | 0 | 0 | 0 | 0 | 34,326 |
| Malaysia | 41,713 | 0 | 0 | 0 | 0 | 41,713 |
| Martinique | 0 | 0 | 2,858 | 0 | 190 | 3,048 |
| Mexico | 1,746 | 0 | 0 | 0 | 85 | 1,831 |
| Panama | 0 | 0 | 1,802 | 0 | 0 | 1,802 |
| Philippines | 7,004 | 0 | 0 | 0 | 0 | 7,004 |
| Puerto Rico | 0 | 0 | 0 | 0 | 11 | 11 |
| South Africa | 0 | 0 | 3,969 | 0 | 0 | 3,969 |
| Switzerland | 16,911 | 0 | 0 | 0 | 0 | 16,911 |
| Taiwan | 8,953 | 0 | 0 | 0 | 0 | 8,953 |
| Thailand | 3,359 | 0 | 0 | 0 | 1,011 | 4,370 |
| Venezuela | 0 | 0 | 13,912 | 0 | 0 | 13,912 |
| OTHER COUNTRIES | 306 | 0 | 0 | 0 | 0 | 306 |
| TOTAL AG: | 274,190 | 6,324 | 45,158 | 4,093 | 14,560 | 344,325 |
| NON-AGRICULTURAL | | | | | | |
| Italy | 0 | - | - | 10,715 | 0 | 10,715 |
| Japan | 0 | - | - | 10,520 | 40 | 10,560 |
| Korea | 0 | - | - | 8,749 | 0 | 8,749 |
| Mexico | 438 | - | - | 0 | 0 | 438 |
| New Zealand | 12 | - | - | 0 | 10 | 22 |
| Taiwan | 100 | - | - | 5,224 | 0 | 5,324 |
| United Kingdom | 151 | - | - | 0 | 0 | 151 |
| TOTAL NON-AG: | 701 | - | - | 35,208 | 50 | 35,959 |
| **TOTAL EXPORTS** | **274,891** | **6,324** | **45,158** | **39,301** | **14,610** | **380,284** |

NOTE: Other Countries = 306 tons standard grade to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons $K_2O$)

MAY 1990

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| AL Alabama | 61 | 2,016 | 3,622 | 249 | 5,948 |
| AK Alaska | 0 | 61 | 0 | 0 | 61 |
| AZ Arizona | 0 | 0 | 0 | 0 | 0 |
| AR Arkansas | 0 | 922 | 0 | 263 | 1,185 |
| CA California | 0 | 0 | 0 | 102 | 102 |
| CO Colorado | 0 | 0 | 0 | 80 | 80 |
| CT Connecticut | 0 | 0 | 231 | 0 | 231 |
| DE Delaware | 0 | 5,388 | 435 | 62 | 5,885 |
| FL Florida | 1,209 | 1,627 | 384 | 2,331 | 5,551 |
| GA Georgia | 1,847 | 1,765 | 1,722 | 435 | 5,769 |
| HI Hawaii | 0 | 0 | 0 | 0 | 0 |
| ID Idaho | 66 | 125 | 728 | 56 | 975 |
| IL Illinois | 511 | 17,914 | 831 | 3,767 | 23,023 |
| IN Indiana | 471 | 23,466 | 4,278 | 4,465 | 32,680 |
| IA Iowa | 0 | 14,618 | 2,894 | 5,109 | 22,621 |
| KS Kansas | 0 | 0 | 15 | 32 | 47 |
| KY Kentucky | 0 | 7,370 | 185 | 0 | 7,555 |
| LA Louisiana | 0 | 0 | 0 | 68 | 68 |
| ME Maine | 0 | 0 | 1,463 | 0 | 1,463 |
| MD Maryland | 0 | 0 | 3,117 | 909 | 4,026 |
| MA Massachusetts | 0 | 124 | 300 | 63 | 487 |
| MI Michigan | 0 | 26,791 | 13,454 | 272 | 40,517 |
| MN Minnesota | 15 | 17,395 | 21,629 | 1,333 | 40,372 |
| MS Mississippi | 0 | 0 | 878 | 0 | 878 |
| MO Missouri | 0 | 1,030 | 786 | 85 | 1,901 |
| MT Montana | 0 | 243 | 1,057 | 0 | 1,300 |
| NE Nebraska | 0 | 473 | 294 | 1,098 | 1,865 |
| NV Nevada | 0 | 0 | 0 | 0 | 0 |
| NH New Hampshire | 0 | 0 | 239 | 0 | 239 |
| NJ New Jersey | 0 | 63 | 494 | 215 | 772 |
| NM New Mexico | 0 | 0 | 0 | 0 | 0 |
| NY New York | 0 | 1,670 | 11,004 | 794 | 13,468 |
| NC North Carolina | 248 | 1,099 | 1,465 | 593 | 3,405 |
| ND North Dakota | 0 | 1,939 | 4,222 | 62 | 6,223 |
| OH Ohio | 5,637 | 31,306 | 12,506 | 1,527 | 50,976 |
| OK Oklahoma | 0 | 0 | 290 | 0 | 290 |
| OR Oregon | 0 | 300 | 570 | 239 | 1,109 |
| PA Pennsylvania | 913 | 360 | 6,695 | 961 | 8,929 |
| RI Rhode Island | 0 | 0 | 119 | 62 | 181 |
| SC South Carolina | 1,154 | 304 | 1,047 | 312 | 2,817 |
| SD South Dakota | 0 | 2,530 | 1,703 | 317 | 4,550 |
| TN Tennessee | 182 | 6,527 | 1,386 | 493 | 8,588 |
| TX Texas | 0 | 0 | 0 | 0 | 0 |
| UT Utah | 0 | 20 | 20 | 0 | 40 |
| VT Vermont | 0 | 0 | 1,989 | 30 | 2,019 |
| VA Virginia | 61 | 61 | 456 | 1,460 | 2,038 |
| WA Washington | 15 | 1,172 | 1,149 | 165 | 2,501 |
| WV West Virginia | 0 | 241 | 22 | 0 | 263 |
| WI Wisconsin | 851 | 32,761 | 11,526 | 1,213 | 46,351 |
| WY Wyoming | 0 | 0 | 19 | 0 | 19 |
| TOTAL U.S.: | 13,241 | 201,681 | 115,224 | 29,222 | 359,368 |
| CANADA | | | | | |
| AB Alberta | 26 | 0 | 18,438 | 662 | 19,126 |
| BC Brit. Columbia | 668 | 0 | 1,505 | 0 | 2,173 |
| MB Manitoba | 0 | 1,270 | 4,849 | 644 | 6,763 |
| NB New Brunswick | 0 | 1,665 | 2,456 | 0 | 4,121 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 1,006 | 598 | 0 | 1,604 |
| ON Ontario | 15 | 27,974 | 25,154 | 236 | 53,379 |
| PE Pr.Edward Isle | 0 | 778 | 4,334 | 0 | 5,112 |
| PQ Quebec | 0 | 2,255 | 39,510 | 13 | 41,778 |
| SK Saskatchewan | 5,200 | 205 | 283 | 39 | 5,727 |
| TOTAL CAN: | 5,909 | 35,153 | 97,127 | 1,594 | 139,783 |
| *EXPORT SALES: | 261,343 | 3,619 | 32,615 | 4,093 | 301,670 |
| **TOTAL AG SALES** | 280,493 | 240,453 | 244,966 | 34,909 | 800,821 |
| NON-AG U.S. | 15,377 | - | - | 10,773 | 26,150 |
| Canada | 830 | - | - | 157 | 987 |
| *Exports | 263 | - | - | 35,208 | 35,471 |
| **TOTAL NON-AG SALES** | 16,470 | - | - | 46,138 | 62,608 |
| **GRAND TOTAL** | **296,963** | **240,453** | **244,966** | **81,047** | **863,429** |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - CANADIAN PRODUCERS - (Short Tons $K_2O$)**

**MAY 1990**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Australia | 0 | 0 | 12,893 | 0 | 12,893 |
| China | 77,659 | 0 | 0 | 0 | 77,659 |
| Colombia | 5,710 | 1,914 | 0 | 0 | 7,624 |
| Denmark | 7,698 | 0 | 0 | 0 | 7,698 |
| El Salvador | 1,108 | 0 | 0 | 0 | 1,108 |
| India | 31,355 | 0 | 0 | 0 | 31,355 |
| Japan | 25,241 | 1,705 | 1,841 | 4,093 | 32,880 |
| Korea | 34,326 | 0 | 0 | 0 | 34,326 |
| Malaysia | 41,713 | 0 | 0 | 0 | 41,713 |
| Philippines | 7,004 | 0 | 0 | 0 | 7,004 |
| South Africa | 0 | 0 | 3,969 | 0 | 3,969 |
| Switzerland | 16,911 | 0 | 0 | 0 | 16,911 |
| Taiwan | 8,953 | 0 | 0 | 0 | 8,953 |
| Thailand | 3,359 | 0 | 0 | 0 | 3,359 |
| Venezuela | 0 | 0 | 13,912 | 0 | 13,912 |
| OTHER COUNTRIES | 306 | 0 | 0 | 0 | 306 |
| TOTAL AG: | 261,343 | 3,619 | 32,615 | 4,093 | 301,670 |
| NON-AGRICULTURAL | | | | | |
| Italy | 0 | - | - | 10,715 | 10,715 |
| Japan | 0 | - | - | 10,520 | 10,520 |
| Korea | 0 | - | - | 8,749 | 8,749 |
| New Zealand | 12 | - | - | 0 | 12 |
| Taiwan | 100 | - | - | 5,224 | 5,324 |
| United Kingdom | 151 | - | - | 0 | 151 |
| TOTAL NON-AG: | 263 | - | - | 35,208 | 35,471 |
| **TOTAL EXPORTS** | **261,606** | **3,619** | **32,615** | **39,301** | **337,141** |

NOTE: Other Countries = 306 tons standard grade to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS' - (Short Tons $K_2O$)

MAY 1990

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 739 | 0 | 62 | 16 | 334 | 1,151 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 87 | 0 | 123 | 0 | 114 | 324 |
| AR Arkansas | 189 | 66 | 4,512 | 871 | 8 | 5,646 |
| CA California | 3,611 | 445 | 2,267 | 251 | 1,639 | 8,213 |
| CO Colorado | 423 | 0 | 813 | 243 | 106 | 1,585 |
| CT Connecticut | 0 | 0 | 0 | 0 | 0 | 0 |
| DE Delaware | 0 | 0 | 0 | 0 | 87 | 87 |
| FL Florida | 418 | 13 | 14 | 0 | 3,616 | 4,061 |
| GA Georgia | 45 | 0 | 58 | 0 | 936 | 1,039 |
| HI Hawaii | 0 | 0 | 32 | 0 | 14 | 46 |
| ID Idaho | 413 | 0 | 1,325 | 0 | 253 | 1,991 |
| IL Illinois | 295 | 1,004 | 182 | 0 | 235 | 1,716 |
| IN Indiana | 241 | 871 | 0 | 0 | 186 | 1,298 |
| IA Iowa | 124 | 80 | 0 | 0 | 13 | 217 |
| KS Kansas | 173 | 129 | 1,135 | 460 | 85 | 1,982 |
| KY Kentucky | 0 | 0 | 0 | 0 | 1,948 | 1,948 |
| LA Louisiana | 331 | 142 | 7,915 | 552 | 14 | 8,954 |
| ME Maine | 0 | 0 | 0 | 0 | 5 | 5 |
| MD Maryland | 0 | 0 | 0 | 0 | 30 | 30 |
| MA Massachusetts | 0 | 0 | 0 | 0 | 128 | 128 |
| MI Michigan | 0 | 0 | 1,401 | 0 | 520 | 1,921 |
| MN Minnesota | 0 | 0 | 110 | 67 | 954 | 1,131 |
| MS Mississippi | 0 | 60 | 1,722 | 15 | 43 | 1,840 |
| MO Missouri | 1,035 | 498 | 2,192 | 734 | 72 | 4,531 |
| MT Montana | 0 | 0 | 0 | 0 | 0 | 0 |
| NE Nebraska | 265 | 0 | 967 | 179 | 626 | 2,037 |
| NV Nevada | 0 | 0 | 0 | 0 | 5 | 5 |
| NH New Hampshire | 0 | 0 | 0 | 0 | 5 | 5 |
| NJ New Jersey | 0 | 0 | 0 | 0 | 0 | 0 |
| NM New Mexico | 278 | 0 | 136 | 0 | 168 | 582 |
| NY New York | 0 | 0 | 0 | 0 | 1,020 | 1,020 |
| NC North Carolina | 0 | 0 | 0 | 0 | 1,129 | 1,129 |
| ND North Dakota | 0 | 0 | 0 | 0 | 0 | 0 |
| OH Ohio | 0 | 0 | 0 | 0 | 1,013 | 1,013 |
| OK Oklahoma | 181 | 149 | 2,611 | 84 | 34 | 3,059 |
| OR Oregon | 91 | 62 | 515 | 0 | 92 | 760 |
| PA Pennsylvania | 0 | 0 | 0 | 0 | 534 | 534 |
| RI Rhode Island | 0 | 0 | 0 | 0 | 72 | 72 |
| SC South Carolina | 0 | 0 | 0 | 0 | 477 | 477 |
| SD South Dakota | 0 | 0 | 0 | 0 | 0 | 0 |
| TN Tennessee | 129 | 0 | 947 | 28 | 1,679 | 2,783 |
| TX Texas | 1,439 | 3,473 | 13,313 | 2,479 | 930 | 21,634 |
| UT Utah | 741 | 0 | 54 | 0 | 38 | 833 |
| VT Vermont | 0 | 0 | 0 | 0 | 126 | 126 |
| VA Virginia | 0 | 0 | 0 | 0 | 357 | 357 |
| WA Washington | 0 | 0 | 0 | 0 | 286 | 286 |
| WV West Virginia | 0 | 0 | 0 | 0 | 0 | 0 |
| WI Wisconsin | 0 | 0 | 0 | 0 | 742 | 742 |
| WY Wyoming | 102 | 0 | 155 | 0 | 11 | 268 |
| TOTAL U.S.: | 11,350 | 6,992 | 42,561 | 5,979 | 20,684 | 87,566 |
| CANADA | | | | | | |
| AB Alberta | 0 | 0 | 0 | 0 | 0 | 0 |
| BC Brit. Columbia | 0 | 0 | 0 | 0 | 124 | 124 |
| MB Manitoba | 0 | 0 | 0 | 0 | 0 | 0 |
| NB New Brunswick | 0 | 0 | 0 | 0 | 264 | 264 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 0 | 0 | 0 | 0 | 0 |
| ON Ontario | 0 | 0 | 0 | 0 | 1,416 | 1,416 |
| PE Pr.Edward Isle | 0 | 0 | 0 | 0 | 0 | 0 |
| PQ Quebec | 0 | 0 | 0 | 0 | 1,317 | 1,317 |
| SK Saskatchewan | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CAN: | 0 | 0 | 0 | 0 | 3,121 | 3,121 |
| *EXPORT SALES: | 12,847 | 2,705 | 12,543 | 0 | 14,560 | 42,655 |
| **TOTAL AG SALES** | 24,197 | 9,697 | 55,104 | 5,979 | 38,365 | 133,342 |
| NON-AG U.S. | 13,836 | - | - | 138 | 515 | 14,489 |
| Canada | 0 | - | - | 0 | 42 | 42 |
| *Exports | 438 | - | - | 0 | 50 | 488 |
| **TOTAL NON-AG SALES** | 14,274 | - | - | 138 | 607 | 15,019 |
| **GRAND TOTAL** | **38,471** | **9,697** | **55,104** | **6,117** | **38,972** | **148,361** |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - U. S. PRODUCERS - (SHORT TONS $K_2O$)**

**MAY 1990**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Argentina | 687 | 354 | 1,330 | 0 | 1,103 | 3,474 |
| Australia | 0 | 0 | 0 | 0 | 1,653 | 1,653 |
| Brazil | 0 | 0 | 3,208 | 0 | 0 | 3,208 |
| Chile | 1,331 | 0 | 0 | 0 | 729 | 2,060 |
| China | 0 | 0 | 0 | 0 | 6,242 | 6,242 |
| Colombia | 3,136 | 0 | 0 | 0 | 727 | 3,863 |
| Costa Rica | 1,907 | 0 | 0 | 0 | (969) | 938 |
| Dom. Republic | 0 | 0 | 3,345 | 0 | 0 | 3,345 |
| Ecuador | 2,090 | 0 | 0 | 0 | 0 | 2,090 |
| Honduras | 948 | 952 | 0 | 0 | 0 | 1,900 |
| Japan | 1,002 | 1,399 | 0 | 0 | 3,778 | 6,179 |
| Martinique | 0 | 0 | 2,858 | 0 | 190 | 3,048 |
| Mexico | 1,746 | 0 | 0 | 0 | 85 | 1,831 |
| Panama | 0 | 0 | 1,802 | 0 | 0 | 1,802 |
| Puerto Rico | 0 | 0 | 0 | 0 | 11 | 11 |
| Thailand | 0 | 0 | 0 | 0 | 1,011 | 1,011 |
| TOTAL AG: | 12,847 | 2,705 | 12,543 | 0 | 14,560 | 42,655 |
| NON-AGRICULTURAL | | | | | | |
| Japan | 0 | - | - | 0 | 40 | 40 |
| Mexico | 438 | - | - | 0 | 0 | 438 |
| New Zealand | 0 | - | - | 0 | 10 | 10 |
| TOTAL NON-AG: | 438 | - | - | 0 | 50 | 488 |
| **AL EXPORTS** | **13,285** | **2,705** | **12,543** | **0** | **14,610** | **43,143** |